

FORTNEY PETE STARK  
13TH DISTRICT, CALIFORNIA

COMMITTEE ON  
WAYS AND MEANS  
JOINT COMMITTEE  
ON TAXATION

WWW.HOUSE.GOV / STARK

239 CANNON HOUSE OFFICE BUILDING  
WASHINGTON, DC 20515  
(202) 225-5065

39300 CIVIC CENTER DRIVE, SUITE 220  
FREMONT, CA 94538  
(510) 494-1388

PETEMAIL@MAIL.HOUSE.GOV

CONGRESS OF THE UNITED STATES  
HOUSE OF REPRESENTATIVES  
WASHINGTON, DC 20515

November 10, 2010

Angela F. Braly  
Chair of the Board, President,  
Chief Executive Officer  
WellPoint, Inc.

James G. Carlson  
Chairman and Chief Executive Officer  
Amerigroup Corporation

Herbert A. Fritch  
Chairman and Chief Executive Officer  
Healthspring, Inc.

Jay M. Gellert  
President and Chief Executive Officer  
Health Net, Inc.

Stephen Hemsley  
President and Chief Executive Officer  
UnitedHealth Group, Inc.

Michael B. McCallister  
President and Chief Executive Officer  
Humana, Inc.

J. Mario Molina  
President and Chief Executive Officer  
Molina Healthcare, Inc.

Michael F. Nieforff  
Chair of the Board, President,  
Chief Executive Officer  
Centene Corporation

Ronald A. Williams  
Chairman and Chief Executive Officer  
Aetna, Inc.

Allen F. Wise  
Chief Executive Officer  
Coventry Health Care, Inc.

Dear Madam and Sirs:

In the past two weeks, your companies have all reported significant increases in profits. Your ten firms alone have reported over \$9.3 billion in profits for the first three quarters of 2010. These profits are \$2.1 billion higher than the first nine months of 2009. On average, your profits have gone up 41 percent from last year. I have attached a chart that details these figures for each of your companies.

Health insurance premiums are eating up more and more of the budgets of working families. Over the past decade, premiums for workers and employers have more than doubled, while family incomes have remained stagnant.

I call upon your companies to share the billions you are reaping in higher profits with your policyholders by lowering premiums. Please respond with your plans to pass these profits along to consumers. I appreciate your prompt response to this inquiry.

Sincerely,



Pete Stark  
Chairman  
House Ways and Means Health Subcommittee

## For-Profit Insurers - Profits for the First Nine Months of 2010

Company	2010 Profits (first nine months)	2009 Profits (first nine months)	Change in Profits (first nine months)	Percent Change in Profits
UnitedHealthcare	\$3.59 billion	\$2.88 billion	<b>+\$713 million</b>	<b>+24.8%</b>
WellPoint	\$2.34 billion	\$2.00 billion	<b>+334 million</b>	<b>+16.7%</b>
Aetna	\$1.55 billion	\$1.11 billion	<b>+441 million</b>	<b>+39.7%</b>
Humana	\$992 million	\$789 million	<b>+203 million</b>	<b>+25.7%</b>
Coventry	\$288 million	\$133 million	<b>+155 million</b>	<b>+116.4%</b>
AmeriGroup	\$194 million	\$109 million	<b>+84.6 million</b>	<b>+77.5%</b>
HealthSpring	\$143 million	\$94.8 million	<b>+48.6 million</b>	<b>+51.3%</b>
HealthNet	\$124 million	-\$3.8 million	<b>+127.6 million</b>	---
Centene	\$69.4 million	\$60.0 million	<b>+9.4 million</b>	<b>+15.7%</b>
Molina	\$37.3 million	\$35.3 million	<b>+2.0 million</b>	<b>+5.7%</b>

*Sources: Third quarter earnings reports for UnitedHealth Group, Inc.; WellPoint, Inc.; Aetna, Inc.; Humana, Inc., Coventry Health Care, Inc., Amerigroup Corporation; HealthSpring, Inc.; Health Net, Inc.; Centene Corporation; and Molina Healthcare, Inc.*

Compiled by the Office of Congressman Pete Stark